

## **Blue Book Subscription Pricing**

In a volatile industry like produce, there's no room for error.

Since 1901, Blue Book has brought predictability to the end-to-end produce supply chain, helping family-owned growers and national grocers alike make the right business connections and the right trading decisions at the right time. Manage your business, limit your financial risk, and accelerate your revenue growth with Blue Book, the most trusted name in produce.

Better connections. Better decisions. Better outcomes.

## Ready to subscribe to Blue Book's industry leading data and insights?

		Best Value		
Basic	Standard	Premium	Enterprise	
Unlock industry leading produce-specific credit and business information for the whole produce supply chain.	Leverage advanced features to manage trading risk and facilitate new customer relationships.	Scale across your entire organization with unlimited access. Your teams are empowered to make the right decisions at the right time.	Real-time data feeds integrated into your native systems.	
<b>\$995 / Year</b> \$4,400 + Value	<b>\$1,795 / Year</b> \$7,400 + Value	<b>\$3,395 / Year</b> \$15,700 + Value	Contact Sales for custom pricing [sales@bluebookservices.com]	
What's included:	All <i>Basic</i> features, plus:	All Standard features, plus:	All Premium features, plus:	
✓ 3 total seat licenses to access our customer platform	✓ 8 total seat licenses to access our customer platform	NEW 30 total seat licenses to access our customer platform	✓ Unlimited, fully automated, real-time access to Blue Book trading partner	
<b>NEW Unlimited</b> descriptive listings	<b>NEW</b> Complimentary logo publishing	✓ Search firms by Blue Book Credit Score	updates and sales lead generation information	
<b>NEW Unlimited</b> Blue Book Business Reports  ✓ Up to 10 total	✓ <b>Unlimited</b> credit ratings search with company history	Complimentary "Who's viewed my profile"	<ul><li>Export up to</li><li>2,000 data records</li><li>per day per seat</li></ul>	
Business Reports with Experian Supplement  1 complimentary	<ul><li>✓ Up to 25 total</li><li>Business Reports</li><li>with Experian</li><li>Supplement</li></ul>	NEW Discounted (or free) trade dispute resolution services	via custom CSV queries and export unlimited data records via API	
Business Report with Public Records Supplement	NEW Discounted collection and trade dispute resolution services	✓ <b>Unlimited</b> database sales lead generation searches	✓ License to integrate  Blue Book Services'  business and credit  data directly into	
	NEW View & search company contacts & updates Export to 250 data records per day	Export up to  500 data records  per day per seat	your CRM, credit management tool, or proprietary database	
	per seat, including sales lead generation contacts	NEW Discount on digital ad purchases		

			Best Value	
	Basic	Standard	Premium	Enterprise
Business Profile  • Annual Subscription Price  NEW  • Seat Licenses	\$995	\$1,795	\$3,395	Contact Sales
	3	8	30	Unlimited
• Business Descriptive Listing     • Logo [HQ + Branch]     • Annual Print Blue Book	Unlimited	Unlimited	Unlimited	Unlimited
	\$199	Complimentary	Complimentary	Complimentary
	\$220	\$220	\$220	\$220
Trading Intelligence Ratings & Credit Scores  • Credit Worth Estimate ['M' rating]  • Trade Experience ['X' rating]  • Pay Description ['P' rating]  • Blue Book Credit Score  • Company Updates  • Credit Sheet Update Report [Weekly]  NEW  • Blue Book Credit App Service [Coming Soon]  Business Reports	Limited Limited Limited Limited Not Available	Unlimited Unlimited Unlimited Unlimited Complimentary	Unlimited Unlimited Unlimited Unlimited Complimentary  30	Unlimited Unlimited Unlimited Unlimited Complimentary  ✓ 30
<ul> <li>NEW</li> <li>Blue Book Business Report</li> <li>Business Report with Experian</li> <li>NEW</li> <li>Business Report with Public Records</li> </ul>	Unlimited	Unlimited	Unlimited	Unlimited
	10	25	50	50
	1	5	15	15
<ul> <li>Trade Dispute Services</li> <li>NEW</li> <li>Courtesy Contacts</li> <li>Dispute Resolution [Success Fee]</li> <li>NEW</li> <li>Dispute Resolution [with A/R file submission]</li> <li>Claims Activity Table</li> </ul>	Unlimited	Unlimited	Unlimited	Unlimited
	10% Fee	5% Fee	2% Fee	2% Fee
	5% Fee	2% Fee	Complimentary	Complimentary
	✔	✔	✔	✔
Sales Intelligence  • Lead Generation / View Company Contacts  • Export Data Records [.CSV file]  NEW  • Who's Viewed My Profile  NEW  • Blue Book Digital Ad Discount	Limited	Unlimited	Unlimited	Unlimited
	Not Available	250 Records / Seat	500 Records / Seat	Unlimited [API/CSV]
	\$199	\$99	Complimentary	Complimentary
	Not Available	5%	10%	10%
Market Intelligence  NEW  Business Valuation Produce Blueprints Know Your Commodity Trading & Transportation Guide The Produce Reporter	\$175 V V	Complimentary	Complimentary	Complimentary

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